

What Does an Investment Banker Do?

Key Area	Description	Examples / Subtasks	Icon
💰 Capital Raising	Help companies and governments raise money through equity or debt financing.	- Underwriting (Firm Commitment, Best Efforts, All-or-None) - IPOs - Bond Issuance - Secondary Offerings	
🔗 Mergers & Acquisitions (M&A)	Advise on buying, selling, or merging with other companies.	- Target identification - Valuation - Deal structuring - Negotiation - Financing M&A	
🔄 Restructuring	Assist companies in financial distress to reorganize or recover.	- Debt restructuring - Negotiating with creditors - Bankruptcy advisory - Divestitures	
📊 Advisory Services	Provide general financial and strategic advice.	- Strategic planning - Risk management - Fairness opinions	
👥 Client Relationship Management	Maintain strong, ongoing relationships with clients.	- Regular consultations - Customized financial solutions	
📈 Financial Analysis & Modeling	Analyze financial data and build models to support deals and decisions.	- DCF analysis - Comparable company analysis - Precedent transactions	
📁 Deal Execution	Manage all the steps required to complete complex financial transactions.	- Due diligence - Documentation - Closing and settlement	

transactions.